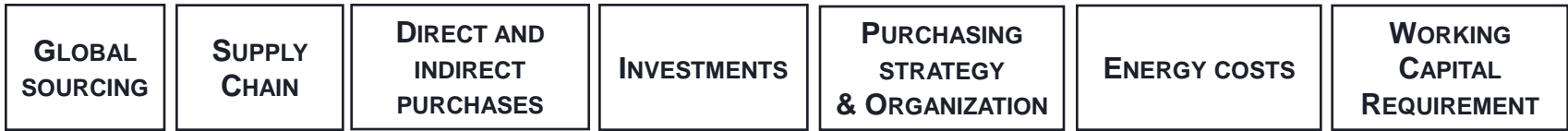




# Purchasing & Working Capital



## REFERENCES



## EXAMPLES OF CLIENTS BENEFITS

- ⊙ **€15M of savings and new sourcing organisation** for manufacturing move to emerging markets for **global electrical connector manufacturer**,
- ⊙ **49%** of cost reduction allowing to maintain **high level of profit margin and R&D capacity** for leading player on the pharmaceutical market.