



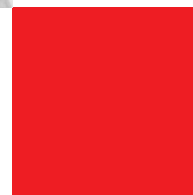
lowendalmasai



## **Enterprise Cost Management**

A sustainable way to improve your business performance,  
finance growth and preserve human capital





Since its creation in 1992 Lowendalmasai has been a pioneer within the consulting industry, helping businesses across the globe to reduce costs and improve working capital. Core to our philosophy is an approach that aims to improve long-term business performance whilst protecting their human capital.

With a passion for innovation and ingenuity, Lowendalmasai's experienced consultants deliver concrete results from true added value engagements that have a measurable impact on the short, medium and long term success of your business.

**We provide our clients with global cost management solutions within five business areas:**

Tax

- International Taxation: VAT Recovery and Compliance, Customs Transfer pricing
- Local taxes : property taxes, lease, rental charges
- Environmental taxes, Energy Saving Certificates
- Fixed Asset Management

R&D

- Innovation Management
- Research & Development tax incentives

Purchasing performance

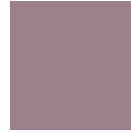
- Direct and indirect purchasing
- Purchasing strategy, organisation, IT and processes
- Supply Relationship Management
- Sustainable purchasing
- Supply Chain Management

Working Capital

- Working Capital Requirements
- Turnover maximisation and duplicate payments of providers
- Monitoring and forecasting of WCR and cash
- Credit policy

Social costs

- Employer's charges & payroll costs
- Work accidents & occupational diseases
- Prevention: absenteeism, stress and wellbeing at work place
- HR processes and policies



## Tailor made solutions for industry sectors

Lowendalmasai is aligned with its clients. Our in-depth understanding of complex regulatory frameworks, industry dynamics and specific challenges gives us the insight needed to master some of your most critical cost areas.

## Enterprise Cost Management

### **Targeted action to improve business performance**

The recommendations we design for our clients are followed through by a hands-on approach and pragmatic, measurable solutions. Lowendalmasai consultants further help generate substantial efficiency gains by fine-tuning your business processes and organisational frameworks. By introducing new cost saving levers we help your company master its costs and finance its growth.

### **Socially responsible management**

Sensitive management and control of key cost areas enables companies to protect their key asset: their Human Capital. Lowendalmasai's Enterprise Cost Management solution combines initial, quick and measurable wins with a longer term approach geared towards optimising both the economic and the social health of our clients.

### **Growth through innovation**

Innovation is at the heart of our actions. Our teams constantly identify new cost optimisation and management levers in order to support your company's evolution. The ability to innovate is a source of dynamism and competitive advantage for your company.

### **Multi-disciplinary expertise**

Lowendalmasai's team of professionals includes tax and legal experts, purchasers, engineers, credit managers, consultants and ergonomists. This multi-disciplinary knowledge base brings an unrivalled breadth and depth of experience to the challenges faced by business in today's highly competitive markets.

### **Value-added remuneration scheme**

We work in true partnership with our clients, who approve all decisions throughout an engagement. Our remuneration scheme is based on the measurable, concrete results generated. We get paid by aligning our interests with yours to produce the right result.





## Lowendalmasai corporate profile

- 20 years' experience in cost analysis and management
- 2,500 clients
- Tailor-made approach for both SME's and major corporates
- Multi-disciplinary teams with specialised industry sector focus
- Founding member of Syncost (French Association of Management Consultancies)

## Worldwide presence

- 425 professional staff based in 10 offices worldwide
- Major projects carried out across 37 countries
- Multi-region sourcing-specialists
- A network of tax-specialists in five continents



**lowendalmasai**  
ENTERPRISE COST MANAGEMENT

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